



We are shaping the future of the circular economy – will you join us?

EPR Key Account & Project Manager (m/w/d) Circular Economy

Welcome to RecycleMe! Our vision is clear: We close material loops sustainably, conserve resources, and actively help shape the future. As an owner-managed group of companies, we work on innovative solutions for the international circular economy—and you can play a central role in this.

In this position, you'll combine client consulting, project management, and data expertise. You'll support our strategic clients in successfully implementing regulatory requirements in the area of Extended Producer Responsibility (EPR), create transparency in complex data structures, and ensure that challenges are transformed into sustainable solutions. As an "EPR Key Account & Project Manager (m/f/d)," you see yourself as a trusted project leader and a connecting link between clients, sales, and consulting.

You think in terms of solutions rather than problems, understand your clients' challenges, and build long-term partnerships. In doing so, you take responsibility for results, drive initiatives independently, and consistently follow through on tasks until successful completion.

Does this sound interesting to you? Then let's shape the future together!

"Successful client projects emerge when data literacy, trust, and collaborative partnerships come together. If you enjoy taking on responsibility and are committed to helping clients achieve long-term success, we look forward to hearing from you." (Head of International Sales Development)

Your impact:

- You support our strategic clients in analyzing, structuring, and further developing their EPR-relevant data landscapes, thereby laying the foundation for successful compliance and reporting projects.
- You will analyze existing master data, assess data quality, identify optimization potential, and work with clients and internal departments to develop suitable data models for regulatory requirements.

- You will manage demanding client projects through to successful implementation, coordinating collaboration between clients, Sales, and Consulting.
- You will plan initiatives, monitor project progress, and ensure transparent communication with all stakeholders.
- You will serve as a reliable point of contact for our key accounts, conduct regular status meetings, and personally support clients on-site.
- You will identify additional project, consulting, and service opportunities, strategically develop existing client relationships, and support the sales team in expanding strategic client accounts.
- You will actively contribute to the continuous improvement of processes, data structures, and client solutions.

What you bring to the job:

Are you passionate about data-driven client projects, do you work in a structured manner, and do you want to help companies implement complex regulatory requirements?

Perfect, because we're looking for someone who:

- ... holds a degree in business administration, sustainability, environmental management, data management, or a comparable qualification. Basic knowledge in the areas of environmental compliance, EPR, packaging, WEEE, batteries, or PPWR is a plus.
- ...has experience managing challenging client projects and working with various stakeholders.
- ...quickly grasps complex issues, presents them in a structured manner, and acts in a solution-oriented way.
- ...confidently facilitates workshops, meetings, and coordination sessions and collaborates successfully in international teams.
- ...has excellent German and English language skills; additional language skills, such as Italian or Chinese, are a major plus.

What you can look forward to:

We know that work is more than just a job. That's why we don't just give you tasks, we give you real prospects:

- An exciting consulting role with plenty of creative freedom and real impact in a forward-looking industry. Our clients are successful industrial companies - ranging from leading specialists in exciting niche markets to global brands and brand owners.
- Flexible, digital work—remotely or on-site at our beautiful Cologne office in the Rheinauhafen.

- Personalized onboarding and professional and personal development opportunities.
- Culture & Collaboration: You can expect genuine team spirit, an open feedback culture, and a supportive work environment.
- Benefits & Mobility: We offer a company pension plan, a commuter pass, a bike lease, and a gym partnership.
- Events: Team-building, networking, and social gatherings, such as a monthly after-work get-together

Motivated to make a difference with us?

Tell us why you are the perfect fit for our team—we look forward to receiving your CV and a short cover letter! Let's grow together—we look forward to hearing from you!

We are delighted to have signed the Diversity Charter. For us, this means that we not only value diversity, but actively embrace it. We currently employ people from more than 20 countries. Together, we work in a diverse and inclusive environment.

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Apply now



Any questions?

The HR team will be happy to help you.

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